

SKILL ASSISTANT: PROFESSOR MANAGEMENT

OMR Sr. No	Bookl	100109 let Sr. No.
Time : 90 Minutes	Total Questions : 100	Max. Marks: 100
Roll No. (in Figure)	(in Words)	

(Signature of the Candidate)

(Signature of the Invigilator)

IMPORTANT

DO NOT OPEN THE BOOKLET UNLESS YOU ARE ASKED TO DO SO

FIRST READ FOLLOWING INSTRUCTIONS CAREFULLY.

 The candidate will fill up required particulars including his/her roll no. and signature on the OMR sheet with ball point pen (Black/Blue) in the appropriate boxes.

Ten minutes before the commencement of the test, question booklet and OMR sheet will be distributed

to the candidates.

3. Immediately on opening the question-booklet, the candidate should check the booklet & OMR sheet and ensure himself/herself that it contains 100 multiple choice questions (Sr. No. I to 100). Discrepancy, if any, should be reported by the candidate to the invigilator within 5 (five) minutes of the opening of the question booklet and should ask the invigilator for replacement.

4. For each question, four suggested answers A, B, C, D are given. The candidate is to choose only one answer which he/she considers the correct or the best one. If candidate darkens more than one circle or cutting/overwriting/erasing (by eraser, white fluid or any other chemicals) then

such answer(s) shall not be evaluated.

5. The answers should be marked by darkening appropriate circle provided in front of the concerned serial number on the OMR Sheet only with black/blue pen. Use of pencil is not allowed. For instance, while answering the Question No.26 of the question booklet, the correct answer A or B or C or D at serial No. 26 of OMR sheet should only be darkened.

The candidate should be careful in handling the question-paper and in darkening the answers on the OMR Sheet. The second question booklet/OMR sheet will not be supplied in case there is no

discrepancy in the booklet/OMR sheet already supplied.

7. Bringing of incriminating materials/electronic gadgets/devices including cell phone in the premises of the examination centre is strictly prohibited. Possessing of incriminating materials electronic gadgets/ devices and any other aiding material in the examination room will be a serious offence and it will attract the cancellation of the candidature.

- 8. The candidate will not be permitted to leave the examination hall before the conclusion of the test. The candidate should make sure that question-booklet including OMR sheet is handed over to the invigilator before leaving the examination hall at the end of the test, failing which, a case of use of unfair-means/misbehavior will be registered against him/her, in addition to lodging of an FIR with the police. Further, OMR sheet of such a candidate will not be evaluated.
- The candidate can do rough-work on the back of the title cover of question booklet. Rough-work on OMR sheet is prohibited.

10. Mobile Phones are not at all allowed inside the Examination Hall.

 It is for the information that entire examination shall be recorded by video camera and impersonation shall lead to disqualification and registration of Police Case.

12. Programmable Calculator is not allowed.

1	. A firm that produces h pricing strategies ?	ighly substitute good	ls can adopt which one	e of the following
	(A) Going Rate pricin	ng (B)	Product bundling	
	(C) Full cost pricing	(D)	Transfer pricing	
2.	(A) Negative slope	owing is not the ba	sic property of indiffe	rence curves ?
		s of two imperfect :	substitutes are concave	e to the point of
	(C) The indifference c	urves do not interse	ct nor are they tangen	t to one snother
	(D) Upper indifference	curves indicate a l	nigher level of satisfac	etion
3.				
1	(A) cardinal measurabi	lity of the utility	rond assump	tion of ;
	(B) given marginal util			
	(C) diminishing margin		ods	
	(D) additivity of the ut		Sec. 1	
4.	Economic capacity of a	plant represents its		
/	(A) maximum physical			
	(B) average output leve			
		A TOTAL STATE OF THE STATE OF T	nd the marginal costs	
	(D) break-even output a			
5.	In the short-run, when a normal profit, its level of	simple monopoly fir of output will corres	m attains equilibrium	and earns only
	(A) Lowest average cos	1		200
	(B) Average cost above	optimum level of c	output	
	(C) Average cost equals	marginal cost		
	(D) Marginal cost much	below average cost		
M-1	1008-Management-A	1		P.T.O.

/6.	The authoritarian leadership style	goes wi	th:
/	(A) Theory X	(B)	Theory Y
	(C) Theory Z	(D)	None of these
7.	Who distinguished between intrin-	sic motiv	vation and extrinsic motivation ?
1	(A) F.W. Taylor	(B)	Frederick Herzberg
	(C) David McClelland	(D)	Edward Deci
8.	'Grape Wine' is the term used in	relation	to:
1	(A) Formal Communication	(B)	Informal Communication
	(C) Horizontal Communication	(D)	Vertical Communication
9.	before their entry into the firm is (A) anticipatory socialization (B) organizational socialization (C) tournament-oriented socialization (D) disjunctive socialization Selectivity in responding to inform	called :	that is in conformity with one's own
1/4	feeling, is because of :	(This	Power I Defense
	(A) Mis-perception	(B)	Perceptual Defence
	(C) Cognitive Dissonance	(D)	Filtering
11,	Which of the following is not a	compone	ent of Job Analysis ?
1	(A) Job Description	(B)	Role Analysis
	(C) Job Summary	(D)	Job Specification

- 12. Which of the following two forms of collective bargaining were identified by Chamberlain and Kuhn?
 - (A) Integrative Bargaining and Distributive Bargaining
 - (B) Conjunctive Bargaining and Cooperative Bargaining
 - (C) Integrative Bargaining and Cooperative Bargaining
 - (D) Distributive Bargaining and Conjunctive Bargaining
- 13. The VRIO framework, used in HR function in today's era, refers to four criteria. Identify the correct code which stands as correct explanation to VRIO as proposed by Barney:
 - (A) Valence Recruiting Industrial relations Opportunities
 - (B) Vision Rewards Improvements Options
 - (C) Value Rarity Imitability Organization
 - (D) Versatile Resource Information Outsourcing
- 14. Which of the following statements does not stand as a principle of compensation administration?
 - (A) An enterprise should have a clear-cut plan to determine differential pay level in terms of divergent job requirements.
 - (B) People and jobs should never be mingled
 - (C) The compensation system should be designed with subjectivity with respect to individual skill sets exercised from time to time
 - (D) There should be established wage grievance handling procedures
- 15. Which of the following is not the quality of human resources in any organization?
 - (A) Their behaviour to stimuli is often inconsistent and unpredictable
 - (B) They depreciate with passage of time in terms of skills
 - (C) They are heterogeneous
 - (D) Retaining qualified human resources is a challenge for managers

- Which of the following is not true with reference to capital budgeting ? 16. (A) Capital budgeting is related to asset replacement decisions (B) Cost of capital is equal to minimum required return (C) Existing investment in a project is not treated as sunk cost (D) Timing of cash flows is relevant 17. Dividend capitalisation model was developed by : (A) Ezra Solomon (B) Myron J. Gordon (C) James E. Walter (D) Merton H. Miller and Franco Modigliani Who proposed a model to apply economic order quantity concept of inventory 18. management to determine the optimum cash holding in a firm ? J. M. Keynes (A) William J. Baumol (D) Keith V. Smith (C) Miller and Orr Insufficient working capital in any enterprise may also result into : Failure to adapt to changes L Overcapitalisation H. Reduced availability of trade and cash discounts Ш. Reduced volume of production and sales (B) I, III and IV only (A) I, II and III only I and IV only (D) (C) II and III only Financial Leverage is measured by: EAIT/ EBIT (B) (A) EBIT/ EAT
 - M-1008-Management-A

(C) EAIT/ EBT

(D)

EBIT/ EBT

21.	In order to be useful, mar	ket segment	s must have each of the following
1	characteristics except :		
	(A) Accessibility	(B)	Adaptability
	(C) Measurability	(D)	Substantiality
22.	The final step in target mark	eting is:	
1	(A) Market Analysis	(B)	Market Positioning
	(C) Market Segmentation	(D)	Market Targeting
23/	Which of the following is no	t a reason fo	or the failure of new products ?
1	(A) Good idea but overestim	ated market	size
	(B) Correctly positioned new	product, no	t promoted effectively or overpriced
	(C) Development costs are le	ower than or	equal to estimated or expected
	(D) Competitors fight back h	arder than e	xpected
24.	The concept of marketing mix, by ;	consisting o	f the 4 P's of marketing, was developed
	(A) E. Jerome McCarthy	(B)	Peter F. Drucker
	(C) Philip Kotler	(D)	William J. Stonton
25.	DAGMAR approach in marke	eting is used	to measure :
	(A) Public relations	(B)	Advertising results
~	(C) Sales volume	(D)	Consumer satisfaction
26.	What type of control chart is	used to mo	nitor the number of defects per unit ?
V	(A) p-chart	(B)	R-chart
	(C) c-chart	(D)	x-bar chart
		1/21	

	27. What are the two sources of costs in queuing analysis ?
	(A) Arrivals and departures
	(B) Arrivals and idleness
	(C) Waiting customers and capacity
	(D) Equipment breakdowns and departures
	28. Decision on plant layout and location are concerned with :
	(A) System design (B) System operations
	(C) System control (D) None of these
	29. PERT stands for :
	(A) Production Estimation and Research Technique
	(B) Project Evaluation and Review Technique
1	(C) Project Estimation and Research Technique
	(D) None of the above
	30. Which one of the following is a pessimistic approach in decision-making theor
	(A) Maximin (B) Maximax
	(C) Minimax regret (D) Laplace
	31. Karl Pearson's co-efficient of correlation between two variables is :
	(A) the product of their standard deviations
	(B) the square root of the product of their regression coefficients
	(C) the co-variance between the variables
	(D) None of the above
	M-1008-Management-A 6

32.	performance of the two small sized samples when the information of the population standard deviation is not available, which one of the following
	hypothesis-testing is suitably used ?
	(A) Z-test (B) Chi-square test
	(C) F-test (D) t-test
33.	In univariate data analysis t-test is used when the data are in the form of :
1	(A) Metric data with one sample
	(B) Non-metric data
	(C) Non-metric data with independent variable
	(D) Metric data with independent two sample
34./	Projections and responses to queries are information output characteristics associated with
	(A) Decision Support System (DSS)
	(B) Management Information System (MIS)
	(C) Executive Support System
	(D) Transaction Processing System (TPS)
35.	Information sent over the Internet commonly uses the set of rules called ;
1	(A) HTTP (B) TCP/IP
	(C) FTP (D) Gopher
36.	In BCG matrix, the reason for choosing relative market share, rather than just profits, is that :
	(A) It carries more information than just cash flow
	(B) It shows where the brand is positioned against its main competitors
	(C) It indicates where it might be likely to go in the future
	(D) All of the above
MA	009 Management A 7

37.	Cash cows are always in		
1	(A) Introductory industry	(B)	Growing industry
	(C) Mature industry	(D)	Declining industry
38.	forces ?		most powerful of the five competition
	(A) Potential developmen	nt of substitute p	roducts
	(B) Bargaining power of	suppliers	
	(C) Bargaining power of	consumers	
	(D) Rivalry among comp	peting firms	
39.	The WTO seems to be in	nterfering in don	nestic policy since :
1	(A) The line between de	omestic policies	and the factor protectionism is of t
9	fuzzy		
12	(B) It is a supra-national	l organization w	ith the power to overturn governmen
	(C) It determines which	nations may trac	de what with whom
1	(D) It punishes naughty	nations	
40.	One of the quickest and	cheapest ways to	develop a global strategy is throug
1	(A) Exporting	- (B)	Wholly owned subsidiaries
	(C) Strategic alliances	(D)	Importing
41.	Who viewed the entrepretended therefore operating at a		aker who "buy(s) at an uncertain pri
	(A) Eli Whitney	(B)	Edward Hariman
	(C) Richard Cantillon	(D)	Thomas Edison

M-1008-Management-A

42.	"The entrepreneur is more tha	in a manager. He or (she) is an innovator	and .
1	promoter as well." Who said it		
	(A) George Gilder	(B) Forrest H. Frantz	
	(C) Joseph A. Schumpeter	(D) Peter F. Drucker	
43.	Which one of the following is	the first step in the entrepreneurial process	?
1	(A) Developing successful busi	iness ideas	
	(B) Deciding to become an en	trepreneur	
	(C) Growing the entrepreneuria	al firm	
	(D) Moving from an idea to a	n entrepreneurial firm	
44.	In which of the following phase few close friends in the organization	ses, entrepreneurs being sharing the ideas wation?	vith a
	(A) The solo phase		
	(B) The network phase		
	(C) The Bootleg phase		
	(D) The formal team building	phase	
45.	Innovative entrepreneurs face sp	pecial issues in rising :	
1	(A) Development capital	(B) Structured capital	
	(C) Human capital	(D) Seed capital	
46.	Ethics deals with the right action	ons of individuals," Who said ?	
1	(A) Peter F. Drucker	(B) C. S. Rao	
	(C) J. R. Betty	(D) D. C. Zahe	
M-	1008-Management-A	9 P.	T.O.

47.	Sugging' is the unacceptable practice of :
/	(A) Giving worthless guarantees
0	(B) Selling under the guise of research
	(C) Bribing organisational buyers
	(D) Intrusive telesales calls
48.	Which principle suggests that a businessman should be guided by the 'service
1	motto' in all his acts and decisions ?
V	(A) Principle of Aspirit of Service
	(B) Principle of Expectations
	(C) Principle of Human Dignity
	(D) Principle of Autonomy
45	The hand-of-government refers to the :
/	(A) ability of the government to interfere in business negotiations
9	(B) effect of national politics on business decisions
	(C)_role of corporations to be profitable within the law
	(D) impact of changing government regulations
5	1.1 responsibility includes the social responsibilities categories
	of
	(A) consumerism; discrimination; environment
	(B) ethical responsibilities; discrimination; legal responsibilities
	or othical responsibilities; legal responsibilities; economic responsibilities
	(C) ethical responsibilities (D) occupational safety; legal responsibilities; economic responsibilities
	10

51. C	orrelation coefficient values lies	betwee	m:
(A	A) -1 and +1	(B)	0 and 1
(C) -1 and 0	(D)	None of these
52. If	two variables oppose each other	then	the correlation will be :
2.10) Positive	(B)	Zero
(C) Perfect	(D)	Negative
53. Fo	r learner, education technology j	olay a	vital role for his :
/ (A) Awareness, appreciative and e	quippe	d
(B	Honest, wise and aware		
(C) Effective, honest and wise		
(D)	Creative, appreciative and wis	e.	Va.
54. Bro	pader in meaning is :		
(A)) Aims	(B)	Objectives
(C)	Instructional objectives	(D)	Specific objectives
55. If	10% is added to each value of	variable	e, the geometric mean of new variable
s i	added by :		
(A)	90%	(B)	10% *
(C)	110%	(D)	No change
56. A.t	est measure, for what it is mean	nt is ca	illed :
(A)	Correlation	(B)	Reliability
(C)	Variance	(D)	Validity
M-1008	-Management-A	11	P.T.O.

The major objective of learning	education technology is to get :
57. The major objective of learning (A) Oriented	(B) Facilitated
(C) Integrated	(D) Evaluated
58. Learning objectives are defined	Avritten in terms of :
The state of the s	(B) Action verb
(A) Performance criterion	(D) Teaching method
(C) Intent of evaluation	
59. The group approach is likely	to be particularly effective for the students of
vocational training because it	n torsing efficiency and sense of contribution
	verall learning efficiency and sense of contribution
during the project	tions of varied levels to perform at a level
(B) enables students who us	ually achieve at varied levels to perform at a level
similar to that of high-a	chieving peers in the class
(C) uses the students' intere	est in social interactions to enhance motivation and
and in	the learning process.
(D) prompts the students to	use a greater variety of methods and approximately
pursue broader, more c	omplex research topics.
7 20 20	30, 40, 50, the x is 30, the sum of deviations from
	30, 40, 30,
x will be:	(B) 30 -
(A) 0	
(C) 60	(D) 15
A seleming the information	on, thinking creatively, problem solving, reasoning,
evaluating are the above s	aid skills of :
	(B) Creative thinking
(A) Critical thinking	(D) Decision making
(C) Problem solving	N50/

gnitive I	earning Theory (CLT) the teacher has
rners	
al facto	rs of the learners
d factor	S
vironme	ntal factors
(B)	Precision
(D)	Result oriented
ted to f	irst hand experience due to :
	Direct personal engagement
nt (D)	Direct educational experience
example	e of operant conditioning ?
it's exce	llent grades with some prize
wn on	the board
ints to 1	hose students who are the calmest and
outcor	ne of cognitive process.
(D)	Critical thinking
rchy ord	er out of the following is:
	No Company of the Com
(D	A 100 CONTRACTOR 100
13	P.T.O.
	(B) (C) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D

68.	Involves the collection, organisation	and a	nalysis of numerical data :
1	(A) Assessment	(B)	Measurement and evaluation
	(C) Evaluation	(D)	Statistics
69.	The goal of teaching is:		
1	(A) To give information		
	(B) To involve pupils in activities		
	(C) To impart knowledge		
	(D) Desirable change in behaviour		
/70.	Heuristic means to :		
/	(A) investigate	(B)	show
	(C) do	(D)	act
71.	Considers the deviation each score	is aw	ay from the mean of the distribution:
/	(A) Minimum deviation	(B)	Mean deviation
/	(C) Medium deviation	(D)	Maximum deviation
72.	Prof. Ramesh and Prof. Suresh coll	lected	data on the same set of students using
/	the same test and find their data is	s almo	st exactly the same. This indicates test
~	has :	(80.)	Split half-reliability
	(A) Double reliability	(B)	a Communication of the Communi
	(C) Alternate reliability	(D)	Inter-rater reliability
73.	In the taxonomy of affective doma	in, wh	ich is at the top in hierarchy, out of the
1	following ?		
	(A) Valuing	(B)	Receiving
	(C) Responding	(D)	Organising
M-	1008-Management-A	14	

- 74. The integrated (Science, Humanities and Entrepreneurship) instructional approach can be expected to enhance student learning primarily by :
 - (A) connecting ideas for students in ways that make content more authentic and meaningful.
 - (B) facilitating students' accelerated achievement of content standards in multiple subject areas.
 - (C) presenting students with tasks that are responsive to their individual learning preferences.
 - (D) promoting students' ability to apply a wide range of academic problem-solving strategies.
- 75. The product derived after going through knowledge and skills of a course is called:
 - (A) Programme Specific Outcomes
 - (B) Course Outcomes
 - (C) Programmes Outcomes
 - (D) Session Outcomes
- 76. Example of psychomotor domain is that student :
 - (A) Demonstrates awareness to environmental pollution
 - (B) Performs an experiment
 - (C) Can compute results of two experiments
 - (D) Can narrate a story
- 77. The subject which is meant for scientific and organised teaching-learning process and or a product :
 - (A) Instructional Technology
 - (B) Audio, Video and Media Technology
 - (C) Educational Technology
 - (D) Educational Media

78. Teacher performs practically and exp	plains in :
	(B) Discovery method
(A) Lecture method (C) Demonstration method	(D) Problem solving method
79. The standard error is a statistical m	neasure of:
(A) The normal distribution of sco (B) The extent to which a sample mean	mean is likely to differ from the population
(C) The clustering of scores at ca	ch end
(D) Accuracy of stratified sample	
80. A self-instructional is a form of le (A) Problem solving method	earning which works as strategy to promote :
(B) Group dynamics strategy	
(C) Focussed group learning (D) Learning to learn attitude	
81. Which is vast in scope : (A) Teaching tactic	(B) Teaching technique
(C) Teaching strategy	(D) Teaching method
82. Trait of characteristic that can a	ssume more than one value :
(A) Variable data	(B) Unground data
(C) Population	(D) Discrete Data
83. Micro teaching focuses on the	competency over :
(A) Method	(B) Skills
(C) Content	(D) None of these

84.	To assess achievement at the er	nd of instru	actions is :
1	(A) Placement assessment	(B)	Formative assessment
	(C) Summative assessment	(D)	Diagnostic assessment
85.	Process of measuring, evaluati	ng, identify	ying and prescribing. Using result to
	identify performance and proble	ems and the	en prescribing a solution :
J	(A) Observation	(B)	Assessment
	(C) Marking	(D)	Testing
86.	Vast of all in scope :		
	(A) Test	(B)	Measurement
	(C) Assessment	(D)	Evaluation
87.	Direct Instructional Model give	s priority t	o:
	(A) Mastery Learning	(B)	Global Learning
	(C) Analytical Learning	(D)	Critical Learning
88.	Projective techniques are used	to measure	*
	(A) Aptitude	(B)	Intelligence
	(C) Knowledge	(D)	Personality
89.	A well-structured curriculum is	s comprises	of:
	(A) Curriculum, content and s	study notes	
	(B) Content outline, teaching	methods as	nd lab work
	(C) Instructional strategies, le	arning expe	eriences and performance assessment
	(D) Content, instructional stra	tegies and	study references.
M-	1008-Management-A	17	P.T.O.

00	. The number of score lying in a class in	ter	val is :
90.	(A) Mid point (B)		Quartiles
	(C) Class boundaries (D		Frequencies
91.		er c	omplex apparently unrelated data into
/	natural and meaningful groups :	3)	Natural diagram
	(A) Dogbone diagram (E) (C) Fishbone diagram (I)))	Affinity diagram
92.		or	learning opportunities for the students.
1	(A) Providing stimulus and feedback		
	(B) Through observation		
	(C) Evaluation of reports related to p	erf	formance
	(D) Punishment for non-performance		
93	93. Part of the subgroup of the given popu	ılat	ion in which every member has an equal
1	chance of being included in the samp	ple	
1	(A) Continuous sample	(B)	The second of
	(C) Ungrouped sample	(D) Grouped sample
9	94. CALL stands for :		o some on totals
	(A) Computer Advancement for Lar		
-	(B) Computer Aided Language Lea	mir	ng
	(C) Computer Aided Linguistic Lea		
	(D) Computer Aided Lab Lecture		
		18	

95. Pr	oportionate replica of real object	s are (called :
/ (A) Real	(B)	Mock-up
(C) Model	(D)	Replica
96. In	which, question marking will be	more	reliable ?
-(A) Completion	(B)	Short answer
(C) Multiple choice questions	(D)	Essay
97. Th	e right sequence is :		
J(A) Test assessment, evaluation, m	easure	ment
(B	Assessment, measurement, eva	luation	, test
(C	Test, measurement, assessment	evalu	ation
(D	Evaluation, test, measurement,	assess	ment
98. Ca	se study helps in :		4>
1	se study helps in : Development of problem solving	og skil	
(A)	the second secon		
(A)	Development of problem solving		
(A) (B) (C)	Development of problem solving Simplifying complex phenomer	na's	lls
(A) (B) (C) (D)	Development of problem solving Simplifying complex phenomena Understanding life issues	na's	igher order
(A) (B) (C) (D) 99. Per	Development of problem solving Simplifying complex phenomen Understanding life issues Development of cognitive skill	s of h	igher order
(A) (B) (C) (D) 99. Per (A)	Development of problem solving Simplifying complex phenoment Understanding life issues Development of cognitive skill manent difficulties in learning are	s of he inve	igher order stigated in :
(A) (B) (C) (D) 99. Per (A) (C)	Development of problem solving Simplifying complex phenomen Understanding life issues Development of cognitive skill manent difficulties in learning and Summative evaluation	s of he inve	igher order stigated in : Diagnostic evaluation
(A) (B) (C) (D) 99. Per (A) (C) 100. An	Development of problem solving Simplifying complex phenomen Understanding life issues Development of cognitive skill manent difficulties in learning and Summative evaluation Formative evaluation	s of he inve	igher order stigated in : Diagnostic evaluation None of these

(C) Helps faculty grade/score more accurately, fairly and reliably

(D) Clarifies quality expectations to students regarding their projects

Q.No.	Key	Q.No.	Key	Q.No.	Key	Q.No.	Key	Q.No.	Key
1	A	21	A -	41	C/	61	A =	81	C
2	B/	22	В -	42	В -	62	De	82	A,
3	В/	23	C-	43	A =	63	C.	83	В
4	C/	24	Ar	44	B -	64	Α,	84	C.
5	Dr	25	B -	45	D/	65	B -	85	В
6	A-	26	C-	46	A-	66	B -	86	D-
7	D,-	27	C-	47	B /	67	D.	87	A
8	Br	28	Cr	48	A-	68	D -	88	D
9	A -	29	B/	49	C-	69	D.	89	C
10	C/	30	A-	50	Cr	70	A.	90	D
-11	C/	31	B-	51	Ar	71	В -	91	D.
12	B /	32	D-	52	D-	72	D -	92	A
13	C-	33	D-	53	A-	73	D -	93	В
14	C-	34	C-	54	A-	74	Α,	94	В
15	B-	35	B <	55	В,	75	"В -	95	C
16	C	36	D-	56	D-	76	В -	96	C
17	B/	37	C-	57	C.	77	C -	97	C
18	Α	38	D.	58	В-	78	C -	98	D
19	B-	39	Dr	59	C	79	В	99	В
20	D/	40	C	60	A-	80	D	100	C

Q.No.	Key	Q.No.	Key	Q.No.	Key	Q.No.	Key	t), Set C Q.No.	Key
1	C	21	D	41	A	61	D ~	81	A
2	Bel	22	C/	42	D-	62	D	82	В
3	A	23	D-	43	B -	63	A/	83	В
4	В-	24	D.	44	A-	64	B/	84	C
5	D-	25	C-	45	C-	65	B-	85	C
6	A-	26	C-	46	C-	66	C-	86	C
7	B-	27	B -	47	В-	67	C	87	D
8	C-	28	A-	48	C-	68	B_	88	В
9	A-	29	B.	49	C-	69	D,	89	C
	B _r	30	D-	50	В -	70	C	90	A
10	C	31	A-	51	D -	71	A-	91	D
11	C-	32	B_	52	C-	72	B -	92	A
12	C	33	A-	53	A/	73	C	93	A
13	_		Cr	54	B /	74	B-	94	В
14	B -	35	C-	55	B /	75	D-	95	D
15	A -	36	A-	56	D	76	A,	96	C
16	B -		B-		D/	77	D.	97	В
17	D,	37		58	D	78	C-	98	C
18	D	38	B =		A	79	D	99	A
19	C.	39	C-	59		80	D.		Α
20	В.	40	D-	60	B /	00			1

Q.No.	Key	Q.No.	Key	Assistant Q.No.	Key	Q.No.	Key	Q.No.	Key
1	C,	21	B -	41	B,	61	C	81	A
2	C/	22	A-	42	A-	62	B	82	В
3	B-	23	C	43	B,-	63	D	83	D
4	Ar	24	C-	44	D-	64	A/	84	C
5	B-	25	A-	45	A-	65	D/	85	В
6	De	26	B_	46	B -	66	C	86	C
7	D-	27	B-	47	C/	67	D	87	A
8	C/	28	C-	48	A-	68	D/	88	A
9	B.	29	Dr	49	B -	69	A =	89	D
10	D-	30	A-	50	C-	70	B	90	C
11	C-	31	D =	51	A -	71	Br	91	A
12	D/	32	B -	52	В -	72	Cr	92	В
13	D-	33	A-	53	В -	73	C	93	В
14	C-	34	C/	54	C	74	Cr	94	D
15	C	35	C-	55	C,	75	D/	95	D
16	B/	36	B-	56	B /	76	B/	96	D
17	A/	37	C-	57	D -	77	C/	97	A
18	B /	38	C	58	C,	78	A-	98	В
19	D/	39	Br	59	A	79	D,	99	D
20	A/	40	C/	60	В	80	A-	100	D

Q.No.	Key								
1	Br	21	В,-	41	D	61	B -	81	A
2	Ar	22	C	42	D/	62	C/	82	B -
3	B/	23	Cr	43	C -	63	C-	8.3	В -
4	Dr	24	Be	44	B-	64	Cr	84	D-
5	Ar	25	C	45	D	65	D/	85	D -
6	B/	26	Br	46	C	66	B	86	D -
7	Ar	27	A e	47	D	67	C-	87	A
8	C+	28	B/	48	Dr	68	A -	88	В-
9	Cr	29	D-	49	C	69	D	89	D -
10	Ar	30	A -	50	C	70	A-	90	D -
11	B/	31	Br	51	C-	71	A-	91	A,
12	B -	32	C-	52	B_	72	B /	92	B
13	C	33	Ar	53	D	73	D /	93	B =
14	D,	34	B,	54	A _	74	C	94	Cr
15	A-	35	C	55	D/	75	B -	95	C -
16	D-	36	C/	56 .	C.	76	C -	96	B
17	B	37	C/	57	D/	77	Α -	97	D.
18	A	38	B/	58	De	78	Α -	98	C -
19	C-	39	A	59	A	79	D -	99	Α -
20	C/	40	B -	60	B	80	C	100	В -